



CHAMBER
of
COMMERCE



The Economic Development Council (EDC) is a distinguished group of business leaders including developers, hotel executives, attorneys, and industry professionals that engage in monthly conversations shaping the economic future of Beverly Hills. EDC members convene in a curated, high-level environment to connect with one another and engage with influential speakers, including CEOs, Mayors, and senior leaders across business and government. Discussions focus on policy, development, and economic trends impacting the City and broader business landscape. The Chamber works closely with EDC participants to facilitate meaningful connections, curated introductions, and opportunities that extend beyond traditional networking.

THE EDC EXPERIENCE

EDC meets monthly, typically the first Wednesday at Il Pastaio, one of Beverly Hills' most iconic dining destinations.

Each gathering includes:

- Opportunity to network upon arrival
- A three-course lunch experience (salad, entrée, dessert, and beverages)
- A featured speaker presentation led by CEOs, Mayors, and industry leaders
- An opportunity for Q&A

Members receive two seats per month, offering the ability to host clients, executives, or team members in a high-level setting.

Select meetings are hosted as "EDC Field Trips" providing exclusive access to notable businesses, developments, and venues throughout Beverly Hills.



BEVERLY HILLS CHAMBER OF COMMERCE EDC MEMBERSHIP OPPORTUNITIES

	EDC SILVER	EDC CHAIRMAN'S CIRCLE	EDC ACCESS
ANNUAL INVESTMENT	\$10,000	\$4,400	\$3,200
EDC PARTICIPATION	✓	✓	✓
MONTHLY EDC MEETINGS (CEOS, MAYORS, INDUSTRY LEADERS)	✓	✓	✓
ACCESS TO ECONOMIC & POLICY DISCUSSIONS	✓	✓	✓
CHAIRMAN'S CIRCLE EXECUTIVE – NETWORKING & LUNCHEONS	✓	✓	—
HIGH-LEVEL RELATIONSHIP BUILDING	✓	✓	LIMITED
CURATED INTRODUCTIONS & STRATEGIC CONNECTIONS	✓	✓	—
SIGNATURE EVENT SPONSORSHIP RECOGNITION	✓	—	—
ENHANCED BRAND VISIBILITY & MARKETING EXPOSURE	✓	—	—
POSITIONING WITHIN THE CHAMBER	VISIBILITY + INFLUENCE	RELATIONSHIP + INSIGHT	ENTRY-LEVEL ENGAGEMENT
INCLUDED CHAMBER MEMBERSHIP LEVEL	SILVER (DIAMOND CLUB)	FRIEND (CHAIRMAN'S CIRCLE)	BASIC

EDC MEMBERSHIP LEVELS

CORE BENEFITS INCLUDED WITH ALL EDC MEMBERSHIPS | \$3,200 Annually

- Two (2) seats at monthly EDC luncheons for client hosting and team participation
 - Welcome recognition at EDC luncheon
 - Welcome placement in Chamber e-newsletter
- Access to economic development conversations and Chamber network
 - Chamber Basic Membership access at member pricing

EDC CHAIRMAN'S CIRCLE | \$4,400 Annually

Designed for organizations seeking both high-level relationship building and economic insight

Includes everything in EDC Access, plus:

- Chamber Friend Membership
- Networking Passport (1 ticket per Chamber networking event)
- Chairman's Circle Luncheon access at member pricing
 - Chamber Digital Marketing Credits (500)
 - Company logo in welcome e-newsletter
 - Chamber Room Rental Hours (2)

EDC SILVER | \$10,000 Annually

Premier level for organizations seeking visibility, influence, and leadership positioning

Includes everything in Chairman's Circle, plus:

- Chamber Digital Marketing Credits (1,000)
 - CEO Profile on Chamber blog
 - Company digital banner ad
 - Chamber Room Rental Hours (15)
- Silver Sponsor recognition at a future Chamber Signature Event
- Direct introductions from Chamber leadership (up to 2/month)
 - Diamond Club recognition
- Expanded Chamber visibility and leadership positioning

Networking Passport Events

FLAIR | Finance, Law, Accounting, Insurance

H&W | Health & Wellness

FAME | Fashion, Arts, Media & Entertainment

WBN | Women's Business Network